

FALL 2019

# GRANT WRITING WORKSHOP SERIES

The Office of Proposal Development in the Office of  
the Vice President for Research is partnering with  
Grant Training Center to offer:

“Department of Defense Proposal  
Development Workshop”  
(see complete agenda attached)

2019 Grant Writers Workshop

**Tuesday, October 15, 2019**  
**Institute for Advanced Computational Science**  
**Seminar Room, IACS and Laufer Center**  
**9:30 am - 4:30 pm**

Please join us for breakfast at 9:00 am. Opening remarks will begin at 9:30 am.

Continental breakfast and lunch provided.

**Registration Deadline: Monday, September 23rd**

**Click here to register now!**



## Questions?

Please contact the Office of Proposal Development  
OPD\_OVPR@stonybrook.edu  
Melville Library S5421  
**(631) 632-1976**



**Stony Brook**  
**Research**

Please direct questions or requests for disability accommodations to Maureen Piekos at 2-1976



Grant Training Center

## Department of Defense Proposal Development Workshop

October 15, 2019

### AGENDA

- 9:00 – 9:10 a.m.** Introduction of speaker, Tillie Harris, workshop and materials
- 9:10 – 9:30 a.m.** Introductions of participants, including their specific ideas or proposals
- 9:30 – 9:45 a.m.** Basic vs. Mission Agencies & Intramural vs. Extramural Research
- 9:45 – 10:15 a.m.** Understanding the purpose and the mission of the DoD and their 3 respective laboratories (Air Force, Army, Navy)
- 10:15 – 10:45 a.m.** Navigating the DoD: AFOSR, ARO, CDMRP, DARPA, DTRA, ONR
- 10:45 – 11:00 a.m.** Break
- 11:00 – 11:30 a.m.** Exercise – Navigate the DoD website in order to locate two potential funding opportunities and address why these are appropriate for you
- 11:30 – 12:00 p.m.** Understanding solicitations: BAA, RFP, RFI
- 12:00 – 1:00 p.m.** Lunch
- 1:00 – 2:15 p.m.** Developing/Writing the proposal
- Application criteria, including credentials for eligibility and submission
  - The award, your idea and the fit
  - Content design
  - Communication with the Program Officer
  - Alternate research paths
- Exercise** – Understand how best to write a project summary and apply the writing to your idea
- 2:15 – 2:30 p.m.** Break
- 2:30 – 3:00 p.m.** Discuss DoD budget development and the administrative process
- 3:00 – 3:15 p.m.** The review process
- 3:15 – 4:15 p.m.** Exercise: Groups score a DoD proposal to be followed by discussion
- 4:15 p.m.** Overview of day and Q&A

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