

# STONY BROOK SMALL BUSINESS DEVELOPMENT CENTER

Presents:

## Hispanic Business Strategies Initiative

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# M/WBE Certification Bootcamp

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# Oportunidades de contratos en Long Island con socios estratégicos del SBDC



Brookhaven National Laboratory



Offshore Wind US - SCD



Stony Brook University

# WELCOME



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Stony Brook University

# FAR BEYOND

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SBU's MWBE–SDVOB Program

# SBU's MWBE–SDVOB Program

For SBDC's Hispanic Business Strategies Initiative

Presented by **Maria Bracco MacArthur**

MWBE Program Coordinator  
SBU Procurement Department

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- Small Business Development Center Questions
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  - SBU's Procurement System Overview
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# Small Business Development Center Questions

What types of contracts does SBU offer?

Is MWBE certification required to do business at SBU?

Who is eligible to obtain that SBU certification? (If it is needed)

What are the requirements?

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# Small Business Development Center Answers

What types of contracts does SBU offer?

SBU is a small city so we need a wide ranges of services and products.

Is MWBE certification required to do business at SBU? No, but it is very helpful. We have the discretionary authority to set aside opportunities for MWBEs.

Who is eligible to obtain that SBU certification? (If it is needed) Your company has to be at least 51% minority owned or women owned, and needs to meet the requirements of Empire State Development (including visiting your company) in order to obtain NYS certification.

What are the requirements? Please see <https://esd.ny.gov/doing-business-ny/mwbe/mwbe-certification-eligibility-requirements> for the details.

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## SBDC Questions – Continued

How long does the process to obtain certification take?

How business owners can find out about available bids?

What are the requirements to get contracts in SBU?

Recommendations to be successful with contracts.

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## SBDC Answers – Continued

How long does the process to obtain certification take? **At least one year from the time you submit all of the documents.**

How business owners can find out about available bids? **We will look at both SBU's Procurement System and New York State Contract System (NYSCS) in a short while.**

What are the requirements to get contracts in SBU? **The requirements are outlined in each bid, because bid is unique. There is a lot of paperwork to go through.**

Recommendations to be successful with contracts. **Be sure you thoroughly understand all of the requirements before you submit a bid.**



## Overall **NYS** Advice to MWBE companies

Obtain ESD Certification if not already NYS Certified – there are other similar certifications that can be confusing

Register with NYS Contract System - <https://ny.newnycontracts.com>

Get familiar with NYSCS

- Easy to use with training classes and videos
- Central Repository for all MWBE – SDVOB payments

**\*Be sure your email address in your account is correct!\***

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# Overall **SBU** Advice to MWBE companies



<https://www.stonybrook.edu/procurement>

- Visit our website to register with the NYS Contract Reporter (NYSCR) and be sure to check for updates on our Procurements
- Visit our website often for updates about our bids
- Come to our Bidder's Conferences – meet the Primes
- Send me your Capabilities Statement
- More websites: <https://www.stonybrook.edu/site-directory> - Contact the departments directly
- Contact SBU's sisters on LI – Stony Brook Medicine, FSC, Old Westbury and SUNY Downstate



# SBU's Procurement System

**Jaggaer Supplier Registration:**

<https://solutions.scquest.com/apps/Router/SupplierLogin>

**Tutorial Video on registration process**

<https://www.youtube.com/watch?v=EPwSanSotkw>

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# Important Links

**Jaggaer Supplier Registration:**

<https://solutions.sciquest.com/apps/Router/SupplierLogin>

**Tutorial Video on registration process**

<https://www.youtube.com/watch?v=EPwSanSotkw>

**Current Bid Opportunities/Vendor Database Portal**

<https://www.asa.stonybrook.edu/Procurement/CurrentBidOpportunities/Vendors/Account/Login>

**New York State Contract Reporter**

<https://www.nyscr.ny.gov/>

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# Questions?

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